

Our purpose is to realise a more sustainable future. We believe that the mix of existing energy solutions for zero-emission is incomplete. So, we are developing the TidalKite, a revolutionary underwater kite that captures the steady energy of the tides.

It is our goal to make TidalKite a mainstream energy solution in ten years.

A bit of a moon shot, right? No. By then we have made it happen.

Driven by our strong perseverance and our solid commitment to foster and preserve our planet.

For our future generations. For good.

To achieve this mission, we need to expand our team and get the best out of it.

For that we need a **Business and project developer**.

### Your role

As **Business and project developer** you drive new TidalKite deployment projects as part of the TidalKite market introduction. Together with external parties you build project consortia in our target markets to realise the first projects and lay the foundation for further deployment of the TidalKite to grow SeaQurrent and make a real contribution to combating climate change on islands and in coastal regions. You are natural communicator and have a superb talent to spot and develop real opportunities. You learn quickly and are eager to make a vital contribution to our company and improving our planet. You cooperate easily with colleagues and all relevant stakeholders.

Our collaborative company culture thrives with self-starters who want to move fast and take intellectual risks. Cooperation, competence, enthusiasm and an entrepreneurial spirit are keys for success. All of that comes natural to you.

### SeaQurrent

Six years ago, we started the development of an innovative system powered by the TidalKite – a scalable, safe, reliable, and eco-friendly energy solution – to make clean electricity available to millions of homes and businesses around the globe. We're now building our fourth model that we will demonstrate near Ameland. Our kite 'flies' perpendicular through the current, generating an enormous lifting force, which is transferred to a power-take-off system that converts it into electricity 365/24/7. One of the things that sets our technology apart is its wide deployment potential making it applicable for power generation on most locations throughout the world. The SeaQurrent team currently consists of 20+ highly skilled and purpose driven professionals.

For more information on SeaQurrent and the TidalKite, please visit our website [www.seaqurrent.com](http://www.seaqurrent.com)

### What you will be doing

- Opportunity identification based on market approaches and market analysis
- Contributing to and independently involving project partners to form strong TidalKite deployment project consortia;
- Drafting (alone or in a team) of project proposals;
- Involving (technical) team members in writing a proposal and organising the project;
- Managing projects during execution, including ensuring that successful projects are carried out within the agreed budget, time schedule and scope;
- Preparing progress and final reports and managing changes;
- Inform management about the progress and possible bottlenecks of projects.

### What we are looking for

- You have at least a bachelor degree in a technical or economical subject;
- You are good at conceptual thinking;
- You are excellent in identifying project opportunities;
- You are very good at stakeholder engagement and expectation management;
- You have experience in writing project proposals and working in cooperation projects;
- You like variation in your work, you are good at setting up and executing multidisciplinary projects, you are a team player, accurate, result- and quality-oriented;
- You preferably have experience with innovations and the energy sector;
- You have excellent communication skills and you have an excellent command of the English language (both speaking and writing). Preferably also Dutch and/or French;
- You are available for 32-40 hours a week.

**Do you like to join our adventure?** Let us know! Send us your cover letter and resume (to: [work@seaqurrent.com](mailto:work@seaqurrent.com)) and we will contact you as soon as possible. For more information you can contact Maurits Alberda +31 (0)6 34861424.

### Process

Job posting closes, **May 31, 2023**

Selection of interested candidates based upon cover letters and resumes, wk 22

First round of job interviews with interested candidates, wk 23

Second round of job interviews, wk 26

An assessment and/or assignment can be part of the procedure

Job offer, wk 28

### Please note

This vacancy is not open to recruitment agencies. For direct candidates only.